

D&B Report



Decide with Confidence

SAMPLE COMPANY LIMITED

Delivery Date: Feb 26, 2015

Subscriber No: 764000048
Ticket Key: 201502265009230629
Reference:

IDENTIFICATION & SUMMARY

Identification

D-U-N-S Number:	66-099-7763
Registration No.:	0105544093971
Address:	159 9th Floor, Unit 903/1, Sermmitr Tower, Sukhumvit 21 Road (Soi Asoke) Klong Toei Nua WATTANA 10110 Bangkok Thailand
Telephone(s):	(+66) 2 6617250
Facsimile(s):	(+66) 2 6617253
E-Mail:	sample@sample.co.th
Website:	www.sample.co.th

Summary

Type of Business:	Private limited co
History:	Clear
Start:	2000
Control:	2000
Paid-up Capital:	THB100,000,000.00
Line of Business:	Manufactures printed circuit boards
SIC:	3672-0000 2631-9902
Imports:	Yes
Exports:	Yes
Employees:	50 Estimated (Here) 150 Estimated (Total)
Principal:	Mr Kyuko Momoji President

RISK SUMMARY

Risk Evaluation

Risk Indicator	3
D&B Rating	3A3
Former Rating	3A3

Financial Summary

Unit of Size	Thousands
FYE	Dec 31, 2013
Revenue	517,020
Net Worth	215,297
Total Asset	1,144,873
Total Liabilities	922,979
Net Profit after Tax	11,083

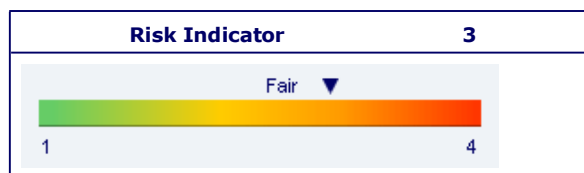
Financial Ratios

Current Ratio	0.68
Quick Ratio	0.31
Profit Margin / Return on Sales	2.14%
Return on Assets	0.97%
Total Debt to Net Worth	428.70%

Currency

All monetary amounts quoted in this report are shown in Thai Baht (THB), unless otherwise stated.

Risk Assessment



D&B Rating	3A3
Financial Strength	3A <i>Based on net worth</i>
Risk Indicator	3 <i>Fair (Slightly greater than average Risk - Monitor closely)</i>

The Dun & Bradstreet Rating of 3A3 indicates:

A Financial Strength of Thailand Baht 37,920,000 - 252,799,999 (Based on net worth) and a Risk Indicator which is Fair (Slightly greater than average Risk - Monitor closely).

PUBLIC RECORD INFORMATION

Litigation

There is no legal suit filed against the company or any of its directors.

BANKS

Bank Name: BANK OF TOKYO-MITSUBISHI UFJ, LTD.
 Branch: Sathorn
 Address: Thailand

Bank Name: BANGKOK BANK PUBLIC COMPANY LIMITED
 Branch: Sanampao
 Address: Thailand

Information in this report may not represent the full extent of subject's bank relationships.

CURRENT INVESTIGATION

Investigation Information

On Feb 25, 2015, Mr Kyuko Momoji, President, confirmed all information in this report.

HISTORY

SAMPLE COMPANY LIMITED started its operations in 2000 and was incorporated on Sep 25, 2000 as a Private limited co. It was registered with the Ministry of Commerce (MOC) under the registration number of 0105544093971, Bangkok, Thailand.

It is also trading under the ACRONYM(S) of SAMPLE ACRONYM.

It manufactures printed circuit boards. An establishment of about 15 year(s), it has been in this line of business since the commencement of its business operations. Mr Kyuko Momoji, President, currently heads the company.

Reason for Changes in Legal Structure

Date: Jan 01, 2006
 Change: Reconstitution under local laws
 Previous Registration #: KTH06-0217-44
 Registration # changed to: PRESENT NO.

Changes in Legal Name

Previous Name: SAMPLE PRODUCT COMPANY LIMITED
 Change to: Present Name
 Date of Change: Feb 27, 2005

Capital

Authorized Capital: THB100,000,000.00
 Issued Capital: THB100,000,000.00
 Paid-up Capital: THB100,000,000.00
 Ordinary Shares: THB50,000,000.00 at par value 1,000.00
 Preference Shares: THB50,000,000.00 at par value 1,000.00

Shareholders and Shareholdings

The following details represents the Major shareholders.

ORDINARY SHARES

Name	Country	Shares Held	% of Shareholders
SAMPLE J COMPAMY LIMITED	Japan	25,500	51.000
CHAROEN POKPHAND GROUP COMPANY LIMITED	Thailand	12,500	25.000
CHAROEN POKPHAND HOLDING COMPANY LIMITED	Thailand	5,690	11.380
Hiroyuki Kashiwagi	Japan	3,000	6.000
Toshimisu Kisugi	Japan	3,000	6.000

PREFERENCE SHARES

Name	Country	Shares Held	% of Shareholders
Kyuko Momoji	Japan	50,000	100.000

Total of Shareholders: 10
 Shareholder as at: Feb 25, 2015
 Shareholding at: THB100,000,000
 This information provided by: search at local registry office

Changes in Capital

The following changes were confirmed by the local registry office.

Date of Change: May 02, 2003
 Capital Type: Authorized Capital
 Nature of Change: increased
 From: THB5,000,000.00
 To: THB40,000,000.00

Date of Change: Jul 28, 2007
 Capital Type: Authorized Capital
 Nature of Change: decreased
 From: THB40,000,000.00
 To: THB2,000,000.00

Date of Change: Jun 27, 2008
 Capital Type: Authorized Capital
 Nature of Change: increased
 From: THB2,000,000.00
 To: THB100,000,000.00

Stock Exchange

Authorised Signatories

Any of the following (Mr. Hiroyuki Kashiwagi or Mr. Toshimisu Kisugi) may sign on behalf of subject with seal affixed.

LINKAGE

Ultimate Parent

Name: SAMPLE GROUP INC.
 DUNS: 123456789
 Location: United States

Parent

Name: SAMPLE J COMPAMY LIMITED
 DUNS: 650928111
 Location: Japan
 Holds Shares in Subject: 51%

Affiliates

Total number of Affiliates: 3

Name: CHAROEN POKPHAND GROUP COMPANY LIMITED
 DUNS: 659662068
 Location: Thailand
 Affiliate holds shares in Subject: 25%

Name: CHAROEN POKPHAND HOLDING COMPANY LIMITED
 DUNS: 660694618
 Location: Thailand
 Affiliate holds shares in Subject: 11.38%

Name: NAVA 84 COMPANY LIMITED
 DUNS: 671866013
 Location: Thailand
 Subject holds shares in affiliate: 25%

Subsidiaries

Total number of Subsidiaries:5.

Name: A.P. MERCHANDISING COMPANY LIMITED
 DUNS: 660735193
 Location: Thailand
 % of Shares Owned: Subject holds 100% of shares in Subsidiary

Name: CPF TRAINING CENTER COMPANY LIMITED
 Location: Thailand
 % of Shares Owned: Subject holds 100% of shares in Subsidiary

Name: CHESTER'S FOOD COMPANY LIMITED
 Location: Thailand
 % of Shares Owned: Subject holds 100% of shares in Subsidiary

Name: CPF IT CENTER COMPANY LIMITED
 DUNS: 671550775
 Location: Thailand
 % of Shares Owned: Subject holds 100% of shares in Subsidiary

Name: SAMPLE PLASTICS COMPANY LIMITED
 DUNS: 659664890
 Location: Thailand
 % of Shares Owned: Subject holds 51% of shares in Subsidiary

Branches

Subject maintains 4 branch(es) locally.

The principal branch location(s) are as follows:

Address: 333, 333/1-2 Sri-Dechudom Road, Tha-Yiam, Chokchai,
Nakhornrachasima 30190 Thailand
Location Type: Plant/Factory
Other Details: Tel: (66) (44) (202333) Fax: (66) (44) (2024444)

D-U-N-S: 672045011
Address: 79 Moo 10, Tah-Born, Ranot,
Songkhla 90140 Thailand

D-U-N-S: 672045120
Address: 200 Moo 1, Klongpoon, Klang,
Rayong 21170 Thailand
Location Type: Plant/Factory
Other Details: Tel: (66) (38) (669200-1) Fax: (66) (38) (669206)

D-U-N-S: 672045121
Address: 82/12-14 Moo 4, Bangtorad, Muang,
Samut Sakon 74000 Thailand
Location Type: Plant/Factory
Other Details: Tel: (66) (2) (6382213) (6258203) Fax: (66) (2) (6310850)

Group

Subject is a member of SAMPLE GROUP.

PRINCIPALS

Corporate Directors

Name: Mr Kyuko Momoji
ID No identity number: 11007
Nationality: Japan

Name: Mr Hiroyuki Kashiwagi
ID No TIN: 12345
Nationality: Japan
Address: 12345, Bangkok, Thailand

Name: Mr Toshimisu Kisugi
Nationality: Japan

Name: Mr Shinichi Takahashi
Nationality: Japan

Executives

Name: Mr Kyuko Momoji
Year of Birth: 1965 Estimated
Current Title: President
Other Current Title: Human Resources Manager
Appointed to Present Position: 2000
Started with Subject: 2000
Related Experience Since: 1985
Founder of Subject: Yes
Active in daily operations: Yes
Email Address: chalermopol.jaidee@sample.co.th
Education:

Graduated from university in 1985
Masters Fashion Design

Name of Institute: SAMPLE UNIVERSITY, England

Employment History: [1985 - 1995] Managing Director - SAMPLE COMPANY LIMITED, Thailand
[1995 - 2000] Chief Executive Officer - SAMPLE TWO COMPANY LIMITED, Thailand

Name: Mr Hiroyuki Kashiwagi

Year of Birth: 1960 Estimated

Current Title: Managing Director

Other Current Title: Marketing Manager

Appointed to Present Position: 2001

Started with Subject: 2001

Related Experience Since: 2002

Active in daily operations: Yes

Education: Graduated from university in 1980
Bachelor Business Administration

Name of Institute: University of Tokyo, Japan

Name: Mr Toshimisu Kisugi

Current Title: General Manager

Related Experience Since: 2003

Active in daily operations: Yes

Name: Mr Shinichi Takahashi

Current Title: Director

Active in daily operations: Yes

OPERATIONS

Line of Business

- Manufactures printed circuit boards (3672-0000)
- Manufactures chip board (2631-9902)

Capacity and Production Output

Actual Output: 100000 Units per day

Production Capacity: 100000 Units per day

Brand Names

Subject Brand Names are: Sample Goods

Purchases

Purchasing Territory

Local: 20%

International: 80%

Imports from: Japan
Asia

Purchasing Terms

Local purchase terms: Cash on Delivery

Import Terms: bank transfer

Sales

Sales Territory

Local: 80%
 International: 20%
 Export to: Malaysia
 Spain

Selling Terms

Local Sales Terms: Open Account 30 days
 Cash on Delivery
 Contract
 Export Terms: bank transfer
 Letter of Credit
 Cash on Delivery

Customers

Major Customers

- Manufacturer(s)
- Automotive Industry

Suppliers

- 888888888
 ABC Corporation
 Philippines

Employees

Employee(s) - Current

Employees (here): 50 Estimated
 Total Employees: 150 Estimated
 Total includes managers and active directors

Employee(s) - Previous

Year: 2014
 Total Employees: 100 Estimated
 Total includes managers and active directors

Year: 2013
 Total Employees: 120 Estimated
 Total includes managers and active directors

ISO Certificate / Tax Incentives

ISO Certification

Subject was awarded: ISO 9001
 ISO 14001

Insurance

Company: SAMPLE INSURANCE COMPANY LIMITED
 Address: 999 Sample Tower, Sample Road,, Yanawa,
 Insurance Coverage Taken: Building
 On Assets: Blanket coverage
 Business interruptions (Natural disasters)
 Insured Amount: THB 5,000,000

LOCATION

Current Location

Type of Occupation: Owned
 Location: Residential/commercial area
 Premises used as: Operations office
 Plant/Factory

Subject expects to move in the future.

Subject expects to move on Jan 01, 2016

Future moving address : 20th Floor
 SVOA Building,, 101/111 Rama III Road,,
 10120 Bangkok, Thailand

Registered Address

159-
 9th Floor, Unit 903/1, Sermmitr Tower, Sukhumvit 21 Road (Soi Asoke)
 Klong Toei Nua
 WATTANA
 10110 Bangkok Thailand

Former Registered Address

Tai Building
 ACC Street, Bangkhlo, Yannawa
 10120 Bangkok, Thailand
 Date Changed: Nov 04, 2014
 128 Moo 1, Bangkhlo, Yannawa
 10120 Bangkok, Thailand

Former Address

, Tai Building
 ACC Street, Bangkhlo, Yannawa
 10120 Bangkok, Thailand
 Date Changed: Nov 04, 2014
 128 Moo 1, Bangkhlo, Yannawa
 10120 Bangkok, Thailand

FINANCIAL INFORMATION

Comparatives

Particulars	Fiscal Dec 31, 2013 Thousands THB	Fiscal Dec 31, 2012 Thousands THB	Fiscal Dec 31, 2011 Thousands THB
Current Assets	148,771	366,835	263,545
Current Liabilities	217,244	292,501	164,268
Working Capital	-68,473	74,334	99,277
Other Tangible Assets	989,505	856,236	854,247
Non-Current Liabilities	705,735	721,250	754,038
Tangible Net-Worth	215,297	209,320	199,486
Sales Revenue	517,020	1,181,607	2,245,559
Profit (Loss) After Tax	11,083	10,366	82,508
Inventory	25,766	40,827	48,252
Cash & Bank	4,376	5,067	10,296
Accounts Receivable	61,979	229,473	90,125
Fixed Assets	976,687	811,711	851,747

Accounts Payable	89,275	251,602	116,965
Intangibles	6,597	1,490	958

Balance Sheet

Assets	Fiscal Dec 31, 2013 Thousands THB
Cash & Bank	4,376
Inventory	25,766
Accounts Receivable	61,979
Prepayments	12,268
Inter-company Loans	35,550
Other Current Assets	8,816
Total Current Assets	148,771
Property, Plant & Equipment	976,687
Total Fixed Assets	976,687
Total Investments	0
Other Assets	12,818
Total Other Assets	12,818
Intangibles	6,597
Total Intangibles	6,597
TOTAL ASSETS	1,144,873
Liabilities	Fiscal Dec 31, 2013 Thousands THB
Accounts Payable	89,275
Bank Loans	84,021
Current Portion of Long Term Debt	11,909
Deferred Income	24,812
Other Current Liabilities	7,227
Total Current Liabilities	217,244
Creditors & Borrowings	700,000
Provident & Pensions	5,735
Total Non-Current Liabilities	705,735
TOTAL LIABILITIES	922,979
Capital	100,000
Legal Reserves	80,000
Retained Earnings (Loss)	41,894
TOTAL EQUITY	221,894
TOTAL LIABILITIES & EQUITY	1,144,873

Profit & Loss

Particulars	Fiscal Dec 31, 2013 12 Month(s) Thousands THB	Fiscal Dec 31, 2012 12 Month(s) Thousands THB	Fiscal Dec 31, 2011 12 Month(s) Thousands THB
Revenue	517,020	1,181,607	2,245,559
Less: Cost of Sales	-558,395	-1,192,707	-2,092,712
Gross Profit (Loss)	-41,375	-11,100	152,847
Total General Expenditure	-53,333	-63,187	-109,141
Net Operating Profit (Loss) Before Taxation	-94,708	-74,287	43,706
Other Non-Operating Income	108,367	87,813	90,136
Depreciation & Interest	0	0	0
Total Financial Expenses	-1,758	-3,160	-2,560
Plus (Minus) Extraordinary Items	0	0	0
Net Profit (Loss) Before Taxation	11,901	10,366	131,282
Income Tax	-818	0	-48,774

Net Profit (Loss) After Taxation	11,083	10,366	82,508
Plus (Minus) Extraordinary Items	0	0	0
Net Profit (Loss) After Taxation & Extraordinary Items	11,083	10,366	82,508
Retained Earnings (Loss) c/forward	11,083	10,366	82,508
Earning per share (THB)			8,126,807.00

Accounts are audited by Wissuta Chariyathanakorn, CPA.3853.

Ratios

Particulars	Dec 31, 2013	Dec 31, 2012	Dec 31, 2011
PROFITABILITY RATIOS			
Profit Margin (%)	2.14	0.88	3.67
Return on Assets (%)	0.97	0.85	7.38
Return on Net Worth (%)	5.15	4.95	41.36
LIQUIDITY RATIOS			
Current Ratio	0.68	1.25	1.60
Quick Ratio	0.31	0.80	0.61
EFFICIENCY RATIOS			
Collection Period (days)	43	70	14
Asset to Sales (%)	221.44	103.64	49.82
Sales to Inventory (times)	20	29	47
Fixed Assets to Net Worth (%)	453.65	387.79	426.97
INDEBTEDNESS RATIOS			
Short Term Debt to Net Worth (%)	100.90	139.74	82.35
Short Term Debt to Inventory (%)	843.14	716.44	340.44
Total Debt to Net Worth (%)	428.70	484.31	460.34

NEWS

Thai economy 'to grow 3% despite capital market fluctuation'

The economy will expand by more than 3 per cent this year but the capital market will be full of fluctuations caused by global uncertainties, the Institute of Directors (IOD) was told.

Thailand's economy should be able to expand at a rate that is better than last year, despite confusion within the global economy and capital markets brought about by a possible deflation situation in Europe, which will affect debtors, lower oil prices that did not really help global capital markets and the expectation of a US hike in interest rates, Supavud Saicheua, managing director of Research Group at Phatra Securities Plc, said at the IOD's Director Briefing.

'Phatra expects government investment to increase by 7 per cent in 2015 while the Bank of Thailand expects it to increase by 11 per cent. We believe exports will expand by 3 per cent mainly from border trade while the central bank expects the sector to grow by only 1 per cent in the same period due to an increase of global uncertainty,' he said.

'In another view, Thailand's net cost from the import of oil, which is worth around 8.1 per cent of the GDP per year, is expected to decrease from lower oil prices. This means that import bills should decrease by 20-30 per cent, which is good news, and Thailand's trade and current accounts would be better, which will contribute to the strengthening of the Thai baht but that will not help the export sector,' he added.

Phatra expects Thailand's GDP to expand by 3.7 per cent in 2015 but Supavud said there is a downside risk since he is unsure whether the falling oil prices was caused by demand or supply since the Organization of the Petroleum Exporting Countries' decision to lower only 2 per cent of its oil supply should not have affected the oil price that much.

He also revealed that total trade weight to exchange rate (Nominal Effective Exchange Rate) has shown that the Thai Baht has strengthened by 4.9 per cent in 2014 and 3 per cent in terms of the Real Effective Exchange Rate (REER), which shows that the country's currency is stable and the baht might not be as weak as expected.

Boontuck Wungcharoen, chief executive officer at TMB Bank Plc, said the 50 per cent dip in oil prices would help Thailand's economy in the long run as the cost of logistics has already declined by 15-16 per cent but there are winners and losers

from this development and the cost of logistics could have been lowered even further. 'The industrial sector, which has high energy consumption, would stand to benefit from the lower oil prices but the agriculture sector would stand to lose out from lower crop prices.

Nevertheless, the overall net effect from the lower oil prices should be positive and it should help the country's gross domestic product to expand by 0.2-0.5 per cent, which means that the country's GDP expansion for the whole year could be around 3.5-4 per cent in 2015,' he said.

Source: Krungthepturakij Newspaper, Jan 20, 2015

APPENDICES

Customer Service

Should you require any further information or have any questions, please contact D&B Thailand Customer Service Centre at +662 6573999 ext 3100.

Inquiries should **always** contain the below minimum details:

- Full Company Name
- Full Headquarters Address
- Telephone Number
- Business Identification Number
- Contact Name
- Reference
- Order Date

D&B Rating Glossary

The following ratings are available for businesses in Thailand:

D&B Rating - The D&B® Rating in Thailand consists of 2 parts, the Financial Strength Indicator and the Risk Indicator. The Financial Strength Indicator is based on either Net Worth of a current balance sheet or Issued Capital. **Risk Indicator** is used in conjunction with the Financial Strength Indicator. The Risk Indicator reflects D&B's opinion of the risk associated with trading with a specific business. The table below contains the values for the D&B Rating in Thailand.

Financial Strength Indicator

Net Worth	Capital	From	To
5A	5AA	THB 1,264,000,000	And above
4A	4AA	THB 252,800,000	THB 1,263,999,999
3A	3AA	THB 37,920,000	THB 252,799,999
2A	2AA	THB 18,960,000	THB 37,919,999
1A	1AA	THB 9,480,000	THB 18,959,999
A	AA	THB 4,753,000	THB 9,479,999
B	BB	THB 2,376,000	THB 4,752,999
C	CC	THB 1,188,000	THB 2,375,999
D	DD	THB 607,000	THB 1,187,999
E	EE	THB 303,000	THB 606,999
F	FF	THB 152,000	THB 302,999
G	GG	THB 77,000	THB 151,999
H	HH	0	THB 76,999

Alternate Ratings Used

NQ	Out of Business: Business has ceased to trade
NB	New Business: Less than 24 months
O	Financial Strength is undisclosed; or Assigned to companies that do not request credit in their normal activities (Bank, Brokerages, Insurance Co., Associations, Government, etc..)
N	Negative Net Worth
FB	Foreign Branch

BR	Domestic Branch
DS	Assigned to records that require investigation before a rating can be assigned.

Risk Indicator	Condition	Credit Risk	Interpretation
1	Strong	Minimal risk	Proceed with transaction - offer extended terms if required
2	Good	Low Risk	Proceed with transaction
3	Fair	Slightly greater than average risk	Proceed with transaction but monitor closely
4	Limited	Significant level of risk	Review each case before extending credit and obtain more information. Take suitable assurances before extending credit, guarantees may be needed
-	Undetermined	Undetermined Risk	Insufficient information to assign a Rating

Confidentiality

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Decide with Confidence

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